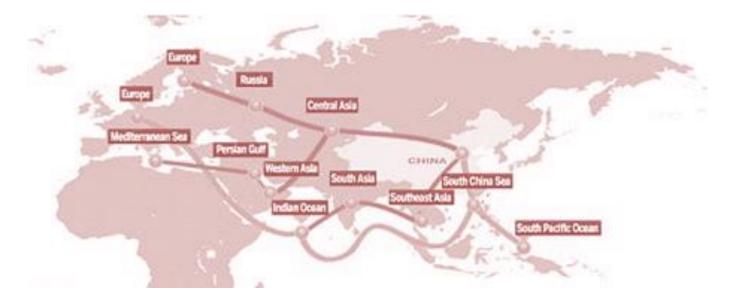


# Automated Transborder Trade Integrated Settlement System (ATTIS)

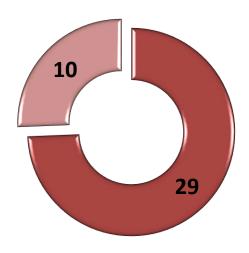
One Belt, One Road, One World





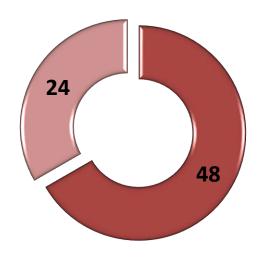
## **Export and Import, China & CIS Countries**

#### **Time to Export**



- Border compliance (hours)
- Documentary compliance (hours)

#### Time to import



- Border compliance (hours)
- Documentary compliance (hours)

ATTIS Belt & Road Goals:



Simplify crossborder trade between China and CIS



Increase import
/ export
efficiencies and
transparency



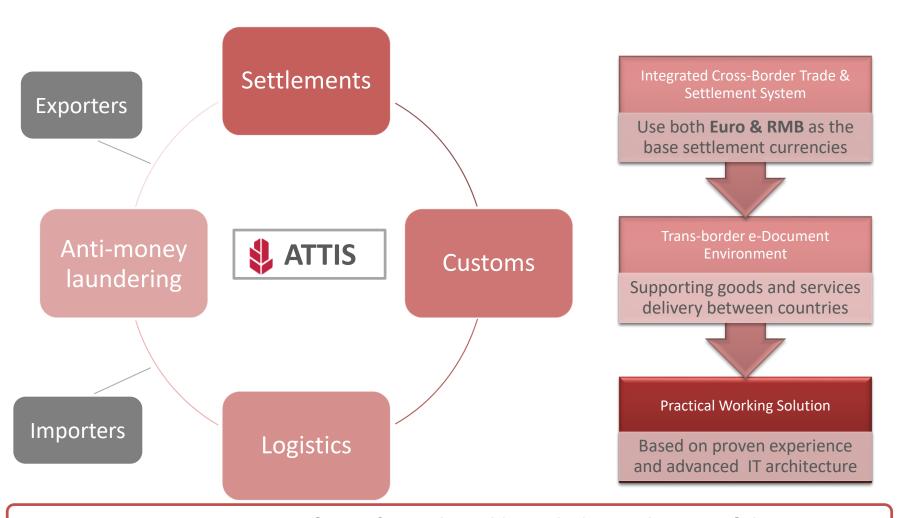
Reduce wasted time, costs and market losses



Promote use of RMB as settlement currency



## **ATTIS Belt & Road System Solution**



Incorporates over 100 years of team's combined knowledge and successful experience



## **Portfolio of Existing ATTIS Systems**

E-Settlements. Interbank Settlement system, Central Bank – over 10 years E-Government. Corporate Taxpayers e-Register system, Ministry of Finance – over 10 years E-Document processing system at Central Asian customs border (TACIS project) – over 10 years State Customs Control system – over 10 years E-Customs, T-Office – over 15 years Anti-money laundering control system, Ministry of Finance – over 10 years Template technology – over 5 years

**ATTIS** has been building major national systems and integrated cross-border solutions across the CIS region for 20 years. **ATTIS Belt & Road** is based on these successful proven systems.



#### **E-Settlements**

#### Interbank Settlement system, Central Bank

All banks and financial institutes are connected to the system

All interbank transactions are processed

Over 600,000 transactions per day

#### **Customs tax control**

### Corporate Taxpayers e-Register system, Ministry of Finance

Corporate taxpayers ID nationwide registration

Data exchange with other state systems

Data warehousing and data analysis

## **System modules**

#### E-Document processing system at Central Asian customs border (TACIS project)

Government to Government e-Documents exchange implementation in the region

EU (NCTS) e-Customs standards implementation in the region

Border customs clearance unification and optimization

## 1

#### **State Customs Control system**

Deep analysis and optimization of all customs clearance routines

Complete set of e-Document processing documentation

e-Document processing pilot implementation

## Anti-money laundering control system, Ministry of Finance

All Banks, state and financial institutes are connected

On-line risk management

Money laundering investigations automated processing



#### **E-Logistics**, T-Office

Automatic document validation – simple data entry, eliminates costly errors

Priority customs clearance routing – expedites clearance and saves hours at the border

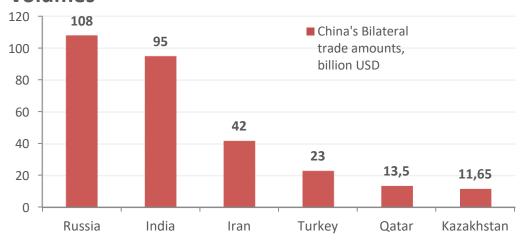
Prepaid transactions – eliminates cash payments at border and internal points, improves accountability

e-Documents – allows instantly share information with trading partners

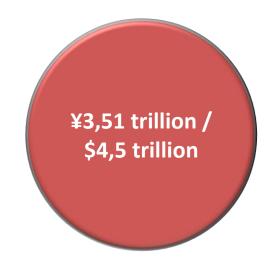


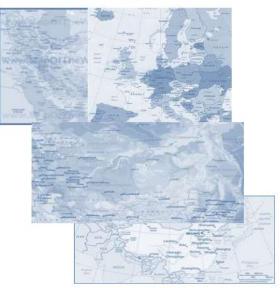
## **Fast Growing Market Opportunity**

## **China-CIS & Middle East Countries Trade Volumes**



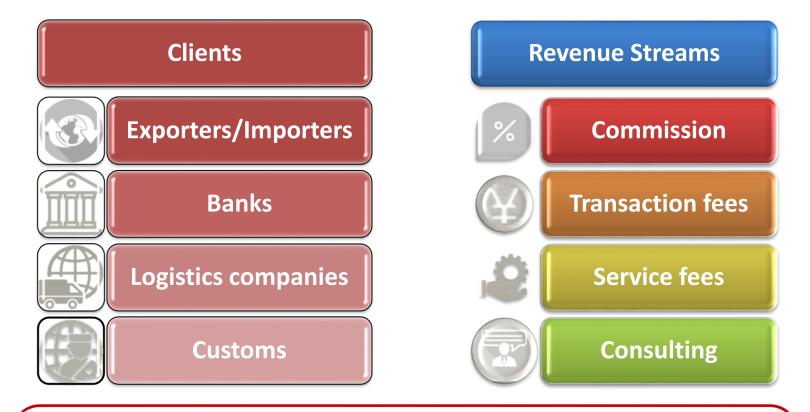
China Uzbekistan UAE
Russia Kyrgyzstan Middle East
Iran Turkmenistan India
Kazakhstan Tajikistan Belarus
Azerbaijan Turkey EU Countries







#### **Business model**



To begin, **ATTIS** will focus on service and consulting fees to cover basic system development costs and operational fees

**ATTIS** will collect 1% commissions and other transaction fees on trade volumes that we expect to grow from 150 million in 2020 to 10 billion Euros by 2025



## **Market Strategy**

- **ATTIS** is a large Cross-Border macroeconomic project requiring extending and integrating the existing subsystems & further integration of individual modules and into Chinese systems.
- 2 Market development tracks planned over next 6 months:

#### Further Development & Integration of Chinese Systems

- This will require involvement of major trading ecosystem players (importers, financial, government)
- Pilot projects demonstrating individual modules functioning between China and CIS
- Enlisting major trading organisations, both private companies and public organisations

### High level Government Engagement

- Develop of a new cross-border Trading Clearing House to improve trade efficiency
- Political buy-in of each member country to ensure credibility, rules and success
- Membership in Trading Clearinghouse will take place of existing Cross Border trading systems



## **Business and Systems Development Roadmap**

## I. Infrastructure Development & Pilots

#### **Year 1-2**

Central Settlement Bank

**Data Processing Center** 

Remote AML Compliance Service Trans-border Settlements

Trans-border Logistics

Sign-up Major Exporters/Importers

## II. ATTIS Full China & CIS Integration

#### Year 2-3

China, Russia, Kazakhstan, Belarus and other CIS

Engage Major Banks from each country Trans-border payment system integration

Member Countries Logistics & Customs Systems Integration

## III. Full Belt & Road Deployment

#### Year 3-5

Extend to Ukraine, Iran, India, Turkey, UAE, etc.

Functional Enhancement & System Upgrades

Belt & Road Global Payment Systems Integration

Global Logistics Systems Integration



#### **Achievements to Date**

#### **Partners and agreements**

**Kazakhstan Railway** 

**Russian government** 

**Belarusian-Russian customs** 

BelMagistralAvtotrans

Oil and gas sector companies

**CCB Bank** 

To be continued...





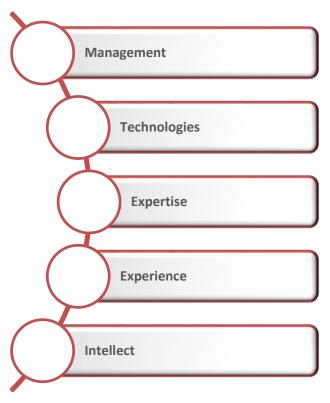
#### **Team**



**Amin Baradaran**President of ATTIS Group



**Sergei Nikolayev** The projects leader at ATTIS Group





Michael J Bourke (Advisor)
Board Director in Scotiabank Limited
and State Street Bank, Ireland.



**Robin Peter Tensen** Entrepreneurial leader. General Manager of Globaltech IP



Edgar Romashchenko
New technologies and vertical
business solutions
implementation lead



**Vladislav Romashchenko** High-level projects manager



#### 5-Year Business Plan

#### **Investments & Revenues**

- General figures are used in investment and development plans (in Euros).
- This represent most pessimistic forecast with high planned costs (based on existing systems) and lower than expected planned incomes based on current leads.

Stage	Investments	Revenues	Operational Expenses
I. Infrastructure & Pilots	15,000,000	2,000,000	1,000,000
II. China-CIS Integration	25,000,000	14,000,000	5,000,000
III. Belt & Road Integration	30,000,000	26,000,000	6,000,000
Total	70,000,000	42,000,000	12,000,000